

Technical Sales Manager

A Cambridge based technology company is seeking an energetic, flexible and competent sales manager to:

- Grow our business.
- Service our U.K. distributors.
- Building a strong sales team from scratch.
- Add to our dynamic team.

Responsibilities would include:

- Achieving and growing agreed sales figures.
- Servicing existing customers and opening new accounts.
- Liaising with other members of staff to develop the sales process.
- Communicating with customers and end users for product feedback.
- Making presentations to customers.
- Maintaining customer database.

What we are looking for:

- A dynamic, self motivated individual who can work alone and as a team player.
- Someone who has excellent presentation skills and is able to communicate effectively at all levels.
- Previous sales experience would be a strong advantage, but character is more important as training will be given.
- Basic computer skills (Microsoft Office Word and Excel).
- A willingness to travel throughout the U.K.
- Someone who easily grasps new technical concepts.

What you are looking for:

- A young and exciting company that is going places.
- A remuneration package that reflects your true worth and expectations.
- A career that you can shape yourself.
- A revolutionary product line to sell.
- A position with autonomy and responsibility.

The next step:

- Contact the human resources manager on +44 (0)1223 437 005 or send your *curriculum vitae* and cover letter to the human resources manager at hr@auriplex.com with “Technical Sales Manager” as the subject of your email.